

Licensed Real Estate Agent – Waterloo Region

The Daily Agent Real Estate Brokerage Ltd.

Real Estate - Just Different

Are you a licensed and active **real estate agent** interested in growing and improving your career? Do you want to offer your clients something unique and valuable while enjoying strong income potential & work-life balance?

The Daily Agent is entering the arena in residential real estate representation, and we're looking for professional, adaptable and knowledgeable agents to join our team.

We are brand new and excited to add our first 5 founding real estate agents who are the key part of the brokerage's success. **These five agents will have access to all potential business** while we grow market share and refine our offering and approach.

Why The Daily Agent?

At The Daily Agent, we strive to align client expectations with **transparency, efficiency, and fairness**. We've developed an innovative **pricing model** for residential real estate brokerage representation that allows our agents to compete for market share and always maintain value in their work. We want our agents to have an exceptional career while providing consistent professional real estate representation to the Buyers and Sellers who entrust us to guide them through real estate transactions. Our unique approach gives you the opportunity to build a stable career while serving clients who appreciate your expertise.

Why You'll Love Working with Us:

- **New Delivery Model:** The Daily Agent is upfront about the activities that are needed to provide a full service compliant real estate transaction & how long these activities should take to create efficiency and clarity.
- **High Income Potential:** We are looking for agents that will work hard, want to be successful and appreciated while seeing and feeling the benefits of our approach.
- **Flexibility & Work-Life Balance:** We understand the importance of balance, and our model is designed to support it.
- **Tech-Enabled Efficiency:** We provide a CRM system, Microsoft Office Suite and Brand Package to assist in Business Development and Client Acquisitions so your activities are more efficient and can focus on what you do best: helping clients buy and sell homes.
- **Be Part of a Growing Brand:** There is growth potential at The Daily Agent. We are challenging Real Estate Brokerage cultural norms to provide professional real estate transaction services and potential client economic value. As we solidify our niche and grow there will be opportunities for brokerage team member roles both in Waterloo Region and beyond. You'll be in a prime position to advance your career and earn more business.

Renumeration:

- This is a commission-only, self-employed/independent contractor role. No base salary is provided.
- Estimated First Year Earnings: \$35,000-\$150,000+

What We're Looking For:

- **Licensed Real Estate Agents Servicing Waterloo Region with 2 + years of active experience**
- A **client-first mentality**—you care about delivering consistent results, believe in the process and system we have created and have an eager want to be more professional and knowledgeable than your competitors while delivering results and happy clients.
- Strong **communication and organizational skills**.
- **Tech-savvy** and comfortable using modern tools to streamline work and grow your business.
- Ability to work **independently** while being part of a supportive, growing team.
- A **strong desire to build a stable, long-term career** and be part of something innovative.
- Adhere to and maintain all compliance and licensing responsibilities and regulations related to a licensed real estate agent under RECO, TRESA and local Real Estate Boards
- Provide regular feedback on process and client interactions to guide opportunities for improvement and share your ideas on solutions to improve in all areas of our business. Your unique, open and honest self will help us achieve this.

What You'll Do:

- **Buyer & Seller Representation:** Guide clients on the purchase and sale of residential real estate, with a focus on residential properties in the **\$700,000 to \$2,000,000** value range.
- **Provide transparent, value-driven service:** Guide clients through the process with our easy-to-understand pricing model.
- **Leverage technology** throughout the client journey to increase your efficiency and organization while providing client value.
- **Manage the process from start to finish:** Offer expert advice, conduct market research, schedule viewings, negotiate offers, and handle all other tasks required for a compliant, informed and successful real estate transaction.
- **Build long-term relationships:** Provide exceptional service that earns you repeat clients and referrals; while helping you grow a steady pipeline of business.

Is This You?

If you're a real estate agent who is **motivated by efficiency, professionalism & income potential inside a new approach to real estate**, The Daily Agent could be the perfect fit for you. Please forward your Cover Letter and Resume to: careers@thedailyagent.ca